

+ Signature Service™

A partnership to better your business

Signature Service is an exclusive rewards program available to our Platinum partners and Buying Group partners. When you commit to ABB Installation Products as the primary supplier for specific product lines, we commit to providing you first-rate service and benefits throughout the year.

Take
advantage
of your
rebate
opportunity

1. Select 4-12 product lines* and work towards your rebate on those selected products
2. NEW for 2025 – Each product line selection provides an additional rebate opportunity ranging from 1% to 3%
3. Rebate is awarded if selected product line sees a 7% growth rate from prior year, primary share position is maintained throughout the year, and product line sales total more than \$25,000.

*Your selection must include no more than 50% product lines from the Commercial Essentials portfolio

Receive Premium Treatment

- **Hot Shot Delivery** - once a quarter, get next-day delivery within 150 miles of a distribution center
- **Return Pickup** - we pick up your returns on direct deliveries
- **Expedited Return Credits** - 48-hour credit for Signature Service products
- **Priority Customer Service** - jump to the front of the line for a quicker response

Improve Efficiency

- Custom reports to share your ordering patterns
- Recommendations to save costs on shipping, receiving and operations
- Direct Delivery and Back Haul opportunity to drive down your shipping costs

Elevate Our Partnership

- A team of dedicated regional sales engineers, working to grow your business
- All-access to the quality brand names you and your customers know and trust
- First-class ABB representatives available to work with you on annual growth planning
- With Signature Service you get scheduled deliveries, shipment notifications and improved logistics

Earning Rewards is As Easy As 1-2-3

Together + Better means we work with you to ensure your business does better than ever



STEP 1

Sign up for Signature Service and select your products at tnbsignatureservice.com



STEP 2

Maintain your commitment through 2025



STEP 3

Participate in ABB-offered incentives and earn rewards throughout the year

[Sign up now](#)